CANADIAN OWNERS AND PILOTS ASSOCIATION AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020

Independent Auditors' Report
Statement of Financial Position
Statement of Revenue and Expenses
Statement of Changes in Net Assets
Statement of Cash Flows
Notes to Financial Statements





INDEPENDENT AUDITORS' REPORT

To the Directors of: Canadian Owners and Pilots Association

Qualified Opinion

We have audited the financial statements of Canadian Owners and Pilots Association, which comprise the statement of financial position as at December 31, 2020, and the statement of operations, statement of changes in net assets and cash flows statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Canadian Owners and Pilots Association as at December 31, 2020, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

Deferred memberships are recorded based on management's estimate regarding the unexpired portions of memberships as of December 31, 2020. This estimate was prepared on the basis of total memberships issued during the year and prorated based on the month the membership was issued. Due to information not being available from the membership database as to the start and end dates of individual memberships, our verification was limited to the timing of cash received. As such, we were unable to conclude whether an adjustment to deferred memberships and membership revenue would be necessary to accurately account for unexpired memberships issued as of December 31, 2020.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

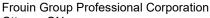
Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditors' Responsibilities for the Audit of Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high-level of assurance but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted audit standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, design and perform audit procedures responsive to those risks, and
 obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
 The risk of not detecting a material misstatement resulting from fraud is higher than for one
 resulting from error, as fraud may involve collusion, forgery, intentional omissions,
 misrepresentations, or the override of internal controls.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a matter that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Ottawa, ON May 7, 2021

Authorized to practice public accounting by the Chartered Professional Accountants of Ontario



CANADIAN OWNERS AND PILOTS ASSOCIATION AUDITED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2020

		2020		2019	
ASSETS					
CURRENT ASSETS					
Cash	\$	459,130	\$	168,801	
Short-term investments (Note 6)		26,969		155,019	
Accounts receivable		70,326		98,464	
Canada Emergency Wage Subsidy (CEWS) receivable		22,787		0	
Government rebates		0		9,526	
Due from COPA Flight Safety Foundation (Note 7)		53,783		68,112	
Inventory (Note 2f)		48,940		27,424	
Prepaid expenses		80,612	_	118,544	
		762,547		645,890	
LONG-TERM INVESTMENTS (Note 6)		1,889,562		1,520,515	
· · ·					
PROPERTY AND EQUIPMENT (Notes 2b and 4)	_	<u>35,404</u>	_	65,618	
TOTAL ASSETS	\$	2,687,513	\$_	2,232,023	
LIABILITIES AND NET ASSETS					
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES	\$	85.009	\$	36,245	
CURRENT LIABILITIES Accounts payable and accrued liabilities	\$	85,009 40,000	\$	36,245 0	
CURRENT LIABILITIES	\$	85,009 40,000 736	\$	_	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan	\$	40,000	\$	0	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan Due to COPA Special Action Fund (Note 7) Government remittances Deferred memberships (Note 2c)	\$	40,000 736 15,928 906,905	\$	0 21,395 0 801,205	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan Due to COPA Special Action Fund (Note 7) Government remittances Deferred memberships (Note 2c) Deferred IAOPA revenue	\$	40,000 736 15,928 906,905 10,000	\$	0 21,395 0 801,205 21,635	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan Due to COPA Special Action Fund (Note 7) Government remittances Deferred memberships (Note 2c)	\$	40,000 736 15,928 906,905 10,000 16,469	\$	0 21,395 0 801,205 21,635 20,344	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan Due to COPA Special Action Fund (Note 7) Government remittances Deferred memberships (Note 2c) Deferred IAOPA revenue Deferred lease inducement	\$	40,000 736 15,928 906,905 10,000	\$	0 21,395 0 801,205 21,635	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan Due to COPA Special Action Fund (Note 7) Government remittances Deferred memberships (Note 2c) Deferred IAOPA revenue Deferred lease inducement NET ASSETS	\$	40,000 736 15,928 906,905 10,000 16,469 1,075,047	\$	0 21,395 0 801,205 21,635 20,344 900,824	
CURRENT LIABILITIES Accounts payable and accrued liabilities Canada Emergency Business Account (CEBA) loan Due to COPA Special Action Fund (Note 7) Government remittances Deferred memberships (Note 2c) Deferred IAOPA revenue Deferred lease inducement NET ASSETS Internally-restricted to general reserve	\$	40,000 736 15,928 906,905 10,000 16,469 1,075,047	\$	0 21,395 0 801,205 21,635 20,344 900,824 1,500,000	
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APPROVED ON BEHALF OF THE BOARD:

Director _ Alemy Voo ____



CANADIAN OWNERS AND PILOTS ASSOCIATION AUDITED STATEMENT OF REVENUE AND EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020

	2	2020		2019
REVENUES Memberships	\$	924,699	\$	795,574
Safety promotion support	•	354,752	Ψ	298,579
Membership programs		67,941		139,078
COPA collection		18,091		21,047
Management fees		31,429		31,952
COPA convention		2,805		79,187
Bequest		_,;;;		24,041
	1.	399,717	_	1,389,458
EXPENSES				1,000,100
Salaries and benefits		445,186		430,524
Publishing		154,787		163,431
Office rent		54,691		54,411
Travel		12,659		62,970
Meeting and directors' expenses		6,709		44,976
Insurance		46,136		38,095
Office		123,851		135,998
Bank and service fees		57,826		44,422
Promotion		43,513		124,671
Projects		0		1,055
Professional fees		165,212		257,190
Contributions to Freedom to Fly		52,213		0
Membership		55,018		74,272
Amortization of capital assets (Note 2b)		5,817		7,171
Convention expenses		28,490		143,348
·	1,	252,108		1,582,534
EXCESS (DEFICIT) OF REVENUE OVER EXPENSES FROM OPERATIONS		147,609		(193,076)
Investment income		<u>133,658</u>	_	222,433
NET EXCESS FOR THE YEAR	\$	<u> 281,267</u>	\$ <u></u>	29,357



CANADIAN OWNERS AND PILOTS ASSOCIATION AUDITED STATEMENT OF CHANGES IN NET ASSETS

FOR THE YEAR ENDED DECEMBER 31, 2020

	2020	2019
NET ASSETS INTERNALLY-RESTRICTED TO GEN	ERAL RESERVE	
Balance - beginning and end of year	\$ <u>1,500,000</u>	\$ <u>1,500,000</u>
NET ASSETS INVESTED IN CAPITAL ASSETS		
Balance - beginning of year Purchase of capital assets, net of disposals Amortization Balance - end of year	\$ 65,618 (24,397) (5,817) \$ 35,404	\$ 94,844 (22,055) (7,171) \$ 65,618
UNRESTRICTED NET ASSETS		
Balance - beginning of year Excess of revenue over expenses for the year Purchase of capital assets, net of disposals Amortization Balance - end of year	\$ (234,419) 281,267 24,397 5,817 \$ 77,062	\$ (293,002) 29,357 22,055 7,171 \$ (234,419)



AUDITED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2020

	2020	2019				
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES						
Excess of revenue over expenses for the year Add: Amortization	\$ 281,267 5,817 287,084	\$ 29,357				
Net change in non-cash working capital Accounts receivable Due from COPA Special Action Fund Due from COPA Flight Safety Foundation Prepaid expenses Inventory Accounts payable and accrued liabilities Deferred revenue	5,351 (20,658) 14,329 37,932 (21,516) 114,216 90,190 506,928	441 79,910 (39,073) (10,887) (9,582) (19,793) 190,275 227,819				
INVESTING ACTIVITIES Net (purchase)/disposal of capital assets Net (purchases)/sales of investments	24,397 (240,996) (216,599)	22,055 (124,042) (101,987)				
NET INCREASE (DECREASE) IN CASH DURING THE YEAR	290,329	125,832				
CASH, beginning of year	<u> 168,801</u>	42,969				
CASH, end of year	\$ <u>459,130</u>	\$ <u>168,801</u>				
REPRESENTED BY:						
Cash	\$ <u>459,130</u>	\$ <u>168,801</u>				



NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

1. PURPOSE OF THE ORGANIZATION

The Canadian Owners and Pilots Association is engaged in the promotion of flight safety through education and workshops and raises awareness of important issues facing the flying community. Funds are primarily generated through membership fees which include a portion attributable to a subscription to the COPA Flight newspaper. The Association was incorporated under the Canada Corporations Act as a not-for-profit organization and, as such, is exempt from income tax.

These financial statements do not include the accounts of the COPA Flight Safety Foundation and the COPA Special Action Fund Inc. as detailed in note 7.

2. SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

a) Estimates and assumptions

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenditure during the reporting period. Actual results may differ from those estimates.

b) Capital Assets

Capital assets are recorded at cost. Amortization is provided on the straight-line basis over the assets' estimated useful lives as follows:

Furniture and fixtures 10 years
Computer equipment 3 years
Leasehold improvements 87 months

c) Revenue recognition

The Association follows the deferral method of accounting for revenue. Membership revenue is recognized on a pro-rata basis over the full term of the membership. Deferred membership revenue represents the unexpired portion of memberships received. Publishing revenue is derived from inserts, classified and display advertisements - revenue is recognized when advertisements are published in COPA publications. Revenue from COPA Collection sales are recognized when the goods are delivered. Registration and sponsorship revenue from events is recognized when the event occurs.



NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

d) Investments

Investments are measured at fair value at each reporting date, with gains and losses recognized in the statement of revenues and expenses as part of investment income.

e) Net assets internally-restricted as reserves

The general reserve was established by the Board to cover general operating expenses for one year.

f) Inventory

Inventory is comprised of articles for resale and promotion. It is valued at the lower of cost and net realizable value. Cost is determined using the average cost method.

3. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying value of cash, short-term investments, accounts receivable, due from COPA Special Action Fund Inc., due from COPA Flight Safety Foundation and accounts payable and accrued liabilities approximate their fair value due to the relatively short period to maturity of the instruments. Long-term investments are carried at fair value. It is management's opinion that COPA is not exposed to significant interest or currency risks arising from these financial instruments.

The Association is exposed to credit risk resulting from the possibility that parties may default on their financial obligations. The Association's maximum exposure to credit risk represents the sum of the carrying value of its cash, short and long term investments, accounts receivable, due from COPA Special Action Fund Inc., and due from COPA Flight Safety Foundation. The Association's cash is deposited with a Canadian chartered bank and a major investment broker, and as a result management believes the risk of loss on this item is remote. Management reduces the credit risk attributable to its short term investments by investing in conservative investments. Management believes that most of its accounts receivable at year-end will be collected and, consistent to previous years, has established an allowance for doubtful accounts. Amounts due from COPA Special Action Fund Inc. and due from COPA Flight Safety Foundation are not expected to be a collection problem since they are related parties.



NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

4. PROPERTY AND EQUIPMENT

	Cost	Accumulated Amortization		Net Book Value 2020		Net Book Value 2019
Furniture and fixtures	\$ 50,489	\$ (44,224)	\$	6,265	\$	7,687
Computer equipment	254,368	(227,494)		26,874		54,969
Leasehold improvements	<u>5,051</u>	(2,786)	_	2,265	_	2,962
TOTAL	\$ <u>309,908</u>	\$ <u>(274,504</u>)	\$_	35,404	\$	65,618

5. COMMITMENTS

The Association has leased office space at an annual rate of rent of approximately \$28,631 per year plus HST and operating costs, estimated at \$37,928 for 2021, effective until March 31, 2025.

The Association has entered into a Professional Services Agreement with Annex Business Media effective November 2020 to December 2023 to assist with the editing and design of COPA Flight magazine. This agreement requires the Association to issue monthly payments between \$7,800 plus HST and \$9,060 plus HST.

The Association has entered into a conference space contract with the Fairmont Queen Elizabeth for accommodations and meals relating to the 2020 IAOPA Conference. Due to the ongoing COVID-19 pandemic, the IAOPA conference has since been postponed to 2022 and an addendum is now in effect with revisions to the cancellation policy. In the situation that the event is cancelled, the Association would be liable to pay a cancellation fee of \$31,866 plus HST.

The Association has entered into a contract with Le Bateau Mouche for accommodations and meals relating to the 2020 IAOPA conference. Due to the ongoing COVID-19 pandemic, the IAOPA conference has since been postponed to 2022 and the contract has been deferred to the future event. In the situation the event is cancelled, the Association would lose all deposits paid, totaling \$10,762.

The Association has entered into various contracts and leases for office equipment. The approximate annual payments for these contracts is as follows:

2021	\$ 10,577
2022	\$ 6,844
2023	\$ 6,844
2024	\$ 6,844
2025	\$ 2.279



NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

6. INVESTMENTS

INVESTIVIENTS				2020	2010
	Initial Cost	Maturity Date	Yield	2020 Fair Value	2019 Fair Value
Short-term investments					
CDN Imperial Bank of Comm	26,843	16-04-21	2.433%	\$ 26,969	\$ 0
Province of Ontario	173,181	02-06-20	1.900%	0	<u> 155,019</u>
				<u> 26,969</u>	<u> 155,019</u>
Long-term investments					
PIMCO Monthly Income Fund	51,486	N/A	N/A	0	51,333
PH&N High Yield Bond-F	81,942	N/A	N/A	90,019	0
Canada Housing Trust	25,823	15-12-24	1.800%	25,902	0
BMO MSCI EAFE Index ETF	105,004	N/A	N/A	110,432	0
Province of Ontario	36,640	02-06-26	2.400%	36,941	0
Province of Quebec	28,662	01-09-23	3.000%	29,309	0
BMO NASDAQ 100 Equity	64,945	N/A	N/A	100,279	0
Industrial Alliance	51,457	23-02-27	2.640%	52,890	51,993
NBI Canadian Diversified Bond	250,947	N/A	N/A	0	250,338
NBI Intl High Conviction Equity	92,132	N/A	N/A	116,979	87,535
RBC High Yield Bond	25,823	N/A	N/A	0	65,406
BMO INTL Dividend ETF	94,341	N/A	N/A	0	86,455
BMO US Dividend ETF	178,465	N/A	N/A	0	195,308
Horizons Active Cdn Div ETF	185,412	N/A	N/A	203,790	174,181
NBI U.S. High Conviction Equity	152,114	N/A	N/A	184,049	0
Ishares Core S&P 500 ETF	118,293	N/A	N/A	185,703	195,465
Ishares Core S&P/TSX ETF	198,378	N/A	N/A	224,404	174,717
NBC Auto Callable Contingent	250,947	N/A	N/A	0	73,537
MBAF Trust SRS-FF	70,000	N/A	N/A	70,294	70,000
BMO Equal Weight REITS Index	36,458	N/A	N/A	0	44,247
NBC Auto Callable Contingent	56,388	N/A	N/A	71,275	0
Horizons Active Corp Bond ETF	36,640	N/A	N/A	145,026	0
Province of Alberta	14,702	01-12-48	3.050%	15,061	0
Ishares Gold Bullion ETF	52,819	N/A	N/A	59,525	0
RBC Dep NT	19,618	21-03-22	2.000%	19,951	0
BMO S/A NVCC	14,444	17-06-30	N/A	14,907	0
Canada	25,222	01-06-33	5.750%	25,746	0
Province of Ontario S/A	66,862	02-06-37	4.700%	69,502	0
Province of Quebec S/A	18,067	01-12-38	5.000%	18,757	0
Province of Quebec S/A	18,259	01-12-45	3.500%	18,821	0
				1,889,562	1,520,515
TOTAL INVESTMENTS				\$ <u>1,916,531</u>	\$ <u>1,675,534</u>



NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

7. RELATED PARTIES

The Canadian Owners and Pilots Association (COPA) controls the following not-for-profit organizations. In each case, membership in the organization is limited to the directors of COPA and the directors of the controlled organization must be either officers or members of the Executive Committee of COPA. These organizations have not been consolidated in COPA's financial statements, but financial statements for each of the controlled organizations are available upon request.

- (a) COPA Flight Safety Foundation (the Foundation) is an organization incorporated under the laws of Canada without share capital. It is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors. The Foundation solicits donations and other funding to promote flight safety by way of an annual safety bulletin publication. The Neil Armstrong Scholarship Fund is a fund maintained within the Foundation to provide annual flight training annuities to qualified scholarship applicants.
- (b) COPA Special Action Fund (the Fund) is an organization incorporated under the laws of Canada without share capital. It is empowered to solicit contributions to be used at the discretion of the Board of Directors to pay legal and other professional fees and expenses in connection with contemplated actions and public relations campaigns as a means to influence and convince all levels of government and their agencies to provide more appropriate and sound aeronautical legislation and regulation.

COPA Flight Safety Foundation	2020	2019
Total Assets	\$ <u>189,086</u>	\$ <u>188,945</u>
Total liabilities Fund balances	\$ 69,191 119,895	\$ 78,520 110,425
Total liabilities and fund balances	\$ <u>189,086</u>	\$ <u>188,945</u>
Total revenue Total expenses	\$ 22,561 13,092	\$ 101,063 163,858
Excess of expenses over revenue for the year	\$ 9,469	\$ (62,795)
Cash provided (used) by operating activities Cash provided (used) in investing activities	\$ 141 (11,631)	\$ (3,722) 15.205
Net change in cash during the year	\$ <u>(11,490</u>)	\$ <u>11,483</u>
Due (to) / from COPA	\$ <u>(53,783</u>)	\$ <u>(68,112</u>)
Administration fees paid to COPA	\$ <u> </u>	\$ <u>1,466</u>



CANADIAN OWNERS AND PILOTS ASSOCIATION NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020

7. RELATED PARTIES (CONTINUED)

COPA Special Action Fund Inc. operating as "Freedom to Fly Fund"	2020	2019
Total assets	\$ <u>759,575</u>	\$ 742,882
Internally-restricted net assets Unrestricted net assets Total liabilities and net assets	\$ 10,000	\$ 10,000
Total revenue Total expenses Excess of expenses over revenue	\$ 121,068	\$ 134,437 84,341 \$ 50,096
Cash used in operating activities Cash used in investing activities Net increase in cash during the year	\$ 80,445 (108,130) \$ (27,685)	\$ 69,375 (44,315) \$ 25,060
Due (to) / from COPA	\$ <u>736</u>	\$ <u>21,395</u>
Administration fees paid to COPA	\$ <u>8,310</u>	\$ <u>8,490</u>

8. FINANCIAL RISK MANAGEMENT POLICY

Canadian Owners and Pilots Association is exposed to various risks through its financial instruments. The following analysis provides a measure of the risks at December 31, 2020:

a) Credit risk

Credit risk associated with their investments is minimized by investing these assets in fixed income investments and widely-traded equities and fixed income funds. An ongoing review is performed to evaluate changes in the status of investments under the Association's investment policy.



NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2020

8. FINANCIAL RISK MANAGEMENT POLICY (CONTINUED)

b) Currency risk

The Association's functional currency is the Canadian dollar. The Association does not enter into foreign currency transactions and does not use foreign exchange forward contracts.

c) Liquidity risk

The Association manages its liquidity risk by regularly monitoring forecasted and actual cash flow and financial liability maturities, and by holding assets that can be readily converted into cash. Accounts payable are normally paid within 30 days.

d) Interest rate risk

The Association is exposed to interest rate risk with regards to its cash and short-term and long-term investments. The Association has no interest-bearing liability. Fluctuations in market rates of interest on cash do not have a significant impact on the Association's results of operations. Fixed income investments have a low interest rate risk due to their short-term nature. Therefore, this risk does not have a significant impact.

9. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current presentation.

10. COVID-19 AND OPERATIONS

The declaration of the COVID-19 pandemic in March 2020 has had an impact on the Association's activities in the fiscal year as the 2020 Convention and Tradeshow and 2020 IAOPA have been postponed until 2022. No cancellation fees are to be incurred as a result of these postponements. All amounts paid to the venue and the majority of registrations received will be carried forward to the future events.

11. CONTINGENT LIABILITY

The Association is currently being audited by the CRA with respect to the Association's payment and collection of Goods and Services Tax/Harmonized Sales Tax (GST/HST). The probability of payment and future obligations are not known at this time.

